



## News Release

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### **Satcom Direct Becomes Reseller for TriaGnoSys** **Satellite Communications Solutions**

*Satcom Direct becomes only U.S.-based reseller for TriaGnoSys equipment, providing sales and support services for TriaGnoSys products in the United States*

**Satellite Beach, Fla.** (May ?, 2011) – Satcom Direct, provider of satellite voice, fax, datalink and Internet communications solutions, has become a direct reseller for TriaGnoSys satellite communications products and equipment in the United States. Satcom Direct is currently the only TriaGnoSys reseller partner in the United States.

TriaGnoSys provides communications technology that uses satellite, air-to-ground and other radio links to connect communication networks through mobility routers. Satcom Direct's reseller focus will be on TriaGnoSys' [SwiftBroadband Emulator](#), which simulates the behavior of live satcom and satellite IP networks, allowing system tests without real hardware or using satellite airtime.



Satcom Direct will also resell TriaGnoSys' [GSMConneX](#) PRO, which enables operators to rapidly deploy mobile infrastructures and establish or extend communications to and from any location via satellite, including in remote areas and on aircraft, ships and trains, using TriaGnoSys' traffic management software VoCeM.

"TriaGnoSys is known in the industry for providing the highest level of expertise along with superior products and reliability, so we are very excited to offer their quality communication products to our customers," said Jim Jensen, founder and owner of Satcom Direct. "TriaGnoSys manufactures several products that are useful to our military, government and business aviation markets and help them leverage their in-flight communication systems, including a GSM solution and SwiftBroadband Emulator which allows customers to test SwiftBroadband service without incurring airtime charges, leading to a cost savings of roughly 90% on system tests."

"TriaGnoSys welcomes a customer-focused company like Satcom Direct as a reseller for our products in the United States," said Dr. Axel Jahn, Managing Director of TriaGnoSys. "One of our main goals is to make the most advanced communication technology commercially viable, which means ensuring the cost and quality of remote communications are as similar as possible to land-based communications. We are constantly striving to improve the available bandwidth at the same time as reducing the cost. Just like Satcom Direct, it is clear our work suits the needs of a wide range of organizations, including governmental organizations, telecom operators, mining and drilling companies, airlines and ship operators, as well as governments and non-governmental organizations."

TriaGnoSys products are currently available for purchase directly from Satcom Direct, along with support services for customers who implement TriaGnoSys products and associated equipment.

#### **About Satcom Direct**

Satcom Direct is the leading provider of satellite voice and broadband data solutions for flight deck and cabin communications serving business, military, government, and heads of state aircraft. The company is a premier Inmarsat Distribution Partner, Iridium Service Partner, and ViaSat Yonder's preferred reseller, supporting more than ninety percent of all corporate flight departments worldwide. Satcom Direct continues to advance its services through mobile applications and value adds – from flight deck datalink to cabin communications – making Satcom Direct the leader in aeronautical satcom service. For more information regarding Satcom Direct, visit [www.satcomdirect.com](http://www.satcomdirect.com), e-mail sales@satcomdirect.com, or call +1.321.777.3000. To view Satcom Direct's portable satellite communication equipment and services, including [satellite phones](#) and [BGAN](#) units, visit [www.satcomstore.com](http://www.satcomstore.com), e-mail mobileops@satcomdirect.com, or call +1.321.777.0771.

## About TriaGnoSys

TriaGnoSys is the expert in mobile communication, information, and media, enabling communications and information transfer to and from air, land, and sea. TriaGnoSys solutions employ satellite, air-to-ground, and other radio links, to connect communication networks through its cutting-edge mobility routers. Our innovative products for GSM and compression deliver low-cost and efficient data communication. We also deliver tailored industry solutions through strategic partnerships with OEMs, system integrators, and service providers. TriaGnoSys Research and Development focuses on a broad range of mobile communication fields, including mobile end-to-end solutions, wireless In-flight Entertainment (IFE), next generation satellite connectivity and cabin/cockpit communication, as well as combined navigation and communications technologies. For more information, go to [www.triagnosys.com](http://www.triagnosys.com).

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